

GIB FORECAST

**ARE YOU LOOKING
FOR A RELIABLE SALES
FORECAST WITH AS
LITTLE PLANNING
EXPENDITURE AS
POSSIBLE?**

WE ARE A STRONG PARTNER FOR YOUR SUPPLY CHAIN

As a software provider and licensed SAP Silver Partner, we've made it our mission to improve logistic processes in SAP. By working with GIB, you'll optimize your supply chain and expand the SAP standard to include important resource-planning functions and techniques, and thus gain a decisive advantage on your path to success. Reduce unnecessary warehouse stock, increase your supply readiness, and become noticeably more efficient!

In GIB, you have an experienced and competent partner by your side, one that will accompany you throughout the entire process – before, during, and after implementation. Our success is defined by our 30 years of experience and over 900 satisfied customers in more than 20 countries around the world. Become a part of this, too, and join GIB as we head for SUCCESS.

ifm.com



SAP® Certified
Powered by SAP NetWeaver™

SAP® Certified
Integration with SAP S/4HANA™

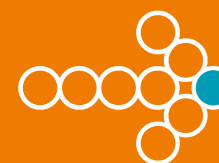
SAP® Certified
Integration with SAP S/4HANA™ Cloud

GIB North America · 1211 W 22nd Street, Suite 500 · Oak Brook, Illinois 60523
Phone: (224) 257-4535 · usa@ifm.com · ifm-business-solutions.com

GIB FORECAST

Valid sales planning
and forecasting

ifm-business-solutions.com

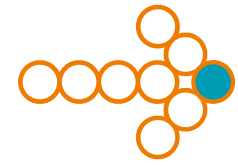


GIB FORECAST

“ONE OF THE MAJOR ADVANTAGES TO OUR GIB FORECAST IS NOT ONLY ITS INTERFACE-FREE INTEGRATION INTO SAP, BUT ALSO HOW IT WORKS FLEXIBLY AND INDEPENDENTLY OF THE SAP ORGANIZATION.”



HATEF ABEDI-JAM
Consultant Forecast



GIB FORECAST

GIB FORECAST LETS YOU PLAN FOR YOUR REQUIREMENTS RELIABLY, QUICKLY, AND COMPREHENSIBLY.

OPTIMIZED SUPPLY CHAIN MANAGEMENT BEGINS WITH DEPENDABLE SALES PLANNING

Sales planning and forecasting solution GIB Forecast is fast and easy to use, and therefore immensely efficient. Reliable prognostic processes facilitate rolling sales planning, giving you the option of refocusing on item and product groups that cannot be forecast. This helps you optimize your planning for the long term. In addition, you have the opportunity to implement your forecasting process in a timely manner, thus increasing your ability to deliver and optimizing inventory.

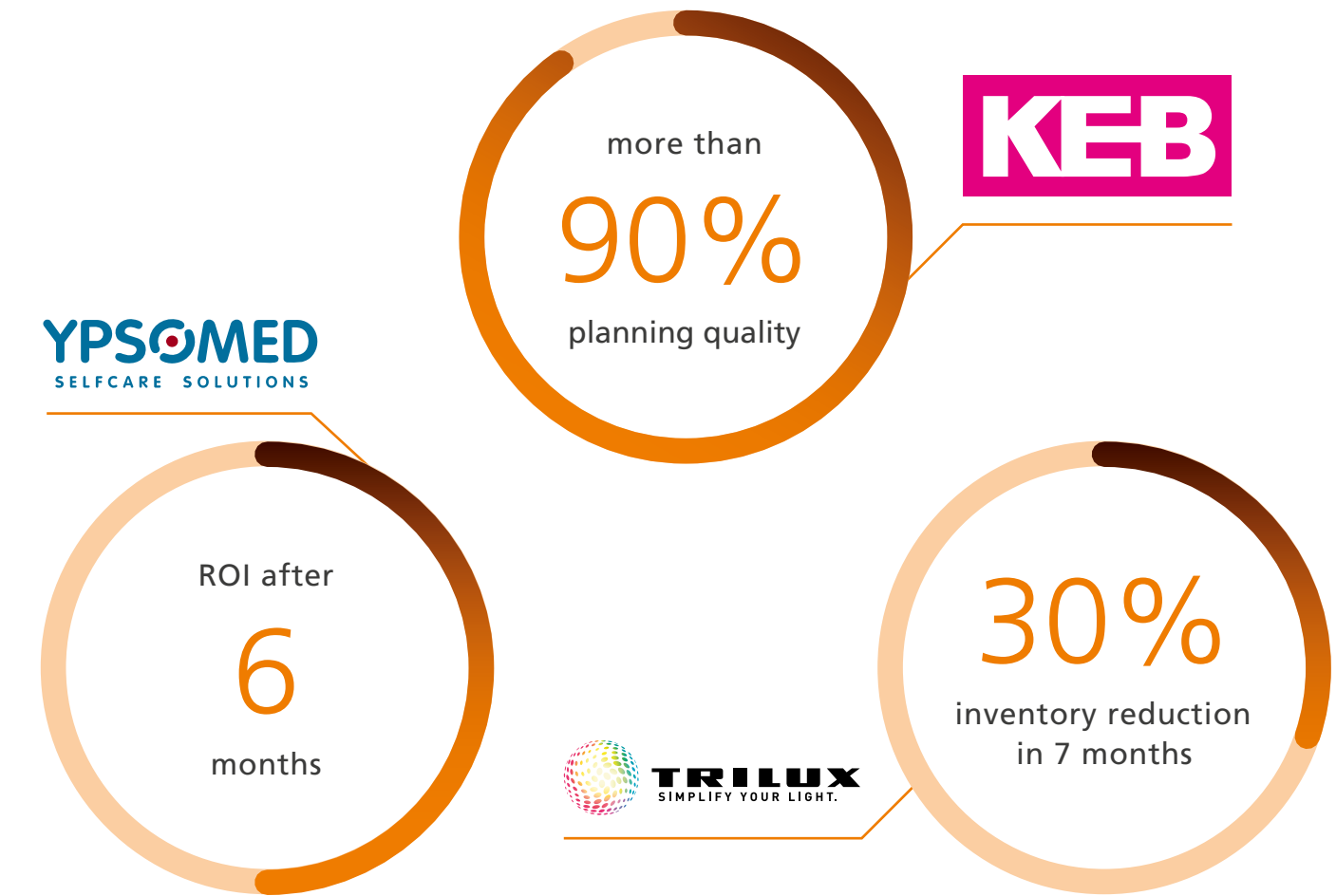
Forecasting processes with GIB Forecast facilitate precise forecasting and correspondingly reliable planning precision. Requirements are calculated on the basis of historical sales and consumption data as well as marketing campaigns. These processes are supported, depending on the course of the time period considered, with algorithms by Croston, Winters, Median, and

many more. This gives you an overview of the different functions at all times with an easy-to-understand dashboard.

The application controls and manages the transfer to the ERP system or alternative subsystems. Thanks to the integrated upload and download functionality, even small sales companies that are not yet working with a standardized SAP system can include their forecast requirement figures into the consolidation.

With the appropriate download process, the data can be compiled on a cyclical basis using a planning calendar. The planning results are used to optimize inventories, supply readiness, and capacity planning. In addition, there is the opportunity to make the data downloaded from the suppliers available via e-mail, CSV, or in GIB VMI. As a result, planning is guaranteed throughout all company departments. This increases planning precision and increases your competitive advantage for the long term.

TAKE YOUR SUPPLY CHAIN TO THE NEXT LEVEL



YOU KNOW A GIB FORECAST USER, TOO



...AND WHEN WILL YOU OPTIMIZE?